

Message Text

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60

ACTION EB-11

INFO OCT-01 AF-10 ISO-00 AEC-11 AID-20 CEA-02 CIAE-00

CIEP-02 COME-00 DODE-00 FEA-02 FPC-01 H-03 INR-10

INT-08 L-03 NSAE-00 NSC-07 OMB-01 PM-07 RSC-01 SAM-01

SCI-06 SPC-03 SS-20 STR-08 TRSE-00 PA-04 PRS-01

USIA-15 DRC-01 /159 W

----- 121325

R 151615Z MAR 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 3166

INFO AMEMBASSY ABIDJAN

AMEMBASSY ACCRA

AMEMBASSY COTONOU

AMEMBASSY DAKAR

AMEMBASSY FREETOWN

AMEMBASSY LIBREVILLE

AMEMBASSY LOME

AMEMBASSY THERAN

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E.O.11652: N/A

TAGS: ENGR, EIND, SG, NI

SUBJECT: ENERGY: GOVERNMENT OF SENEGAL VISIT TO NIGERIA

REF: DAKAR 0778 NOTAL

1. SIZEABLE SENEGALESE GOVERNMENT DELEGATION VISITED NIGERIA
THIS WEEK TO DISCUSS SUPPLY OF CRUDE OIL AND RELATED PROJECTS
WITH FMG AND NIGERIAN NATIONAL OIL CORPORATION. DELEGATION
INCLUDED RUSSELL NEWTON, PRESIDENT OF CHARTER OIL COMPANY
FROM JACKSONVILLE, FLORIDA, THE CHARTER EXPLORATION AND
BDEDUCTION MANAGER FROM DALLAS, TEXAS, AND PARKMAN CLANCY,
PRESIDENT OF INTERNATIONAL PETROLEUM PLANNING COMPANY (IPPCO)
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OF PITTSBURGH, PENNSYLVANIA.

2.FOREGOING INFORMATION FROM NIGERIAN BUSINESSMAN WHO SAYS HE MET WITH THE AMERICAN MEMBERS OF THE DELEGATION. HE DID NOT SPECIFY WHAT THE SENEGALESE AND AMERICANS SOUGHT OR WHAT RESULTS WERE ACHIEVED, IF ANY.

3. COMMENT: SENEGALESE APPROACH IS ONE OF MANY RECEIVED IN RECENT MONTHS BY FMG. IF THE VISIT WAS TRUE TO FORM, THE NIGERIANS PROBABLY LISTENED MORE THAN THEY TALKED AND AMOIED COMMITTING ANY CRUDE OIL OR PARTICIPATION CAPITAL TT THE PROPOSED PROJECTS. WOULD APPRECIATE ANY FURTHER INFORMATION EMBASSY DAKAR MIGHT DEVELOP.

4. FYI. CLANCY IS FORMER EXECUTIVE VICE-PRESIDENT FOR CRUDE OIL SALES OF GULF OIL CORPORATION. IPPCO,HIS PRIVATE CONSULTING FIRM, HAS BEEN PURSUING FERTILIZER PROJECT IN NIGERIA ON BEHALF UNNAMED AMERICAN CLIENT. ACCORDING TO IPPCO REP WHO VISITED EMBASSY IN NOVEMBER 1973, CLANCY IS ALSO DIRECTOR OF CHARTER OIL.

5.TOGOLESE AMBASSADOR RECENTLY TOLD US HIS GOVERNMENT APPROACHED FMG ABOUT CRUDE SUPPLY FOR REFINERY NOW UNDER CONSTRUCTION IN LOME. FMG WAS NOT FORTHCOMING, SO GOT APPROACHED GOVERNMENT OF ALGERIA WHICH DID NOT HESITATE COMMIT THE REQUISITE CRUDE. END FYI.

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Message Attributes

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Copy: SINGLE
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Decaption Note:
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Disposition Authority: MorefiRH
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30 JUN 2005

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